



staffITpro 360°

...just staff it

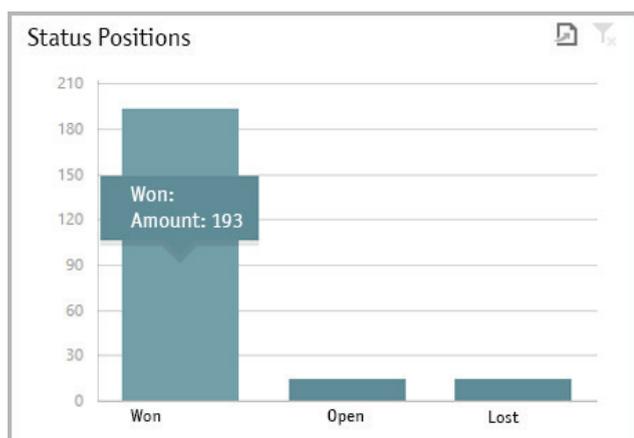
Reporting and Business Intelligence with staffITpro 360°





Knowledge gives you a competitive edge and brings success!

Keeping track of your complex data will provide you with invaluable information! staffITpro 360° offers interactive dashboards that allows for full transparency of all your business processes. staffITpro 360° informs you in real time about all the important data regarding your recruitment process - from receipt of the job request to invoicing of personnel services. At a glance you will know how satisfied your customers really are.



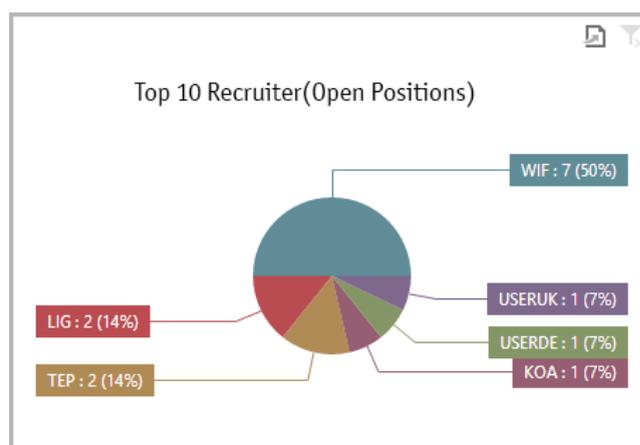
The larger your database grows, the more effort you have to put forward to keep track of customers, proposals and sales. staffITpro 360° dashboards and its reports enable you to better understand the status of your company. With just a few mouse clicks you can:

- Find out how much time, on average, you are spending on staffing jobs.
- Determine how many client or candidate contacts you really have.
- Know what the current outstanding amounts of all proposals are.

Knowing everything about the performance of your business is crucial in recruiting. It is especially important to comply with the deadlines of the customers in order to stay or become a Top 10 supplier.

staffITpro 360 allows you to check if the number of current customer contacts is adequate and stable. Also to discover immediately weaknesses in sales or recruiting and inform your team in a timely manner.

staffITpro 360's dashboard gives you, at any time, an overview of the success and/or failure of job occupations per customer.





Sales goals

With staffITpro 360°, you can define 8 different sales goals that you can monitor. These goal values can be easily and quickly defined for each recruiter and set to monitor on a monthly or yearly program.

Your staffITpro 360° Dashboard provides you with the ability to view all sales goals of your company, team and individuals. You will be able to tell immediately how well your employees perform to meet sales goals.

staffITpro 360° keeps track of all phone calls and personal contacts with clients and candidates. This enables you to adjust the goals of your recruiting team. You can immediately obtain a complete overview of the current situation in real time.

Drill-Down tables

staffITpro 360° is supplied with an extensive amount of tables that will allow you to analyze all your data. The built-in drill-down method allows you to switch between the overview and the detail screen. For example, if you were to contemplate the placement rate of customers at the level of the company you could double-click on the company name you will automatically receive a detailed listing for this company.

With the drill-down tables, you decide how much facts you want to see!

Customized Dashboards

staffITpro 360° contains many dashboards that you will find very useful for your day to day business. However, it is sometimes necessary to develop customized dashboards that reflect the needs of your company. Please send us your ideas and we will be happy to develop customized dashboards for you.

Customized Reports

Upon request we will be pleased to develop tailored reports for you according to your business needs. Adding new reports to staffITpro 360° is easy with just a few mouse clicks.

Dashboards/Reports

Some of the various types of Dashboards and Reports used in staffITpro 360 are:

- **Candidates:** Skill analysis, top applicants, initial contacts
- **Positions:** Processing times, Possible sales
- **Offers:** Top customers, revenue and profit forecasts, success rates
- **Contracts:** Top Customers Billed revenue, average fees
- **Contacts:** Contacts with clients and candidates via telephone, mail and personal contact.

Closed Positions			
Company	Positions	Requested	Success rate
ATMI Consulting	1	5	160,00% ▲
audeoSoft GmbH	27	103	103,88% ▲
Carl Zeiss AG	1	1	0,00% ▼
CDC-Recruitment Ltd.	1	1	200,00% ▲
Continental AG	1	2	50,00% ▼
DATA-Personaldienstl... GmbH	1	4	75,00% ▼

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